



## Happy Passover from AJCOP



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*Want to go to Israel this  
summer as a professional?  
Apply for the  
AJCOP Rodkin Fellowship.  
Details on page 3.*

**Do you want to attend an FRD conference  
(NCPG, AFP, UJC or something exciting that just came in the mail)  
but funds just aren't available? Don't worry!  
AJCOP members in good standing can apply for the  
Steve FRD Award!**

**BACKGROUND:**The Steve FRD Award was established by Stephen E. Rose recently retired Associate Executive Vice President for Financial Resource Development for the Greater Miami Jewish Federation. Steve has dedicated his entire professional career to financial resource development initiatives with the Jewish Federation of Greater Miami and the Miami Jewish Home & Hospital for the Aged at Douglas Gardens. In honor of his semi-retirement, he wanted to provide an opportunity for colleagues to benefit by enhancing their FRD skills.

**PURPOSE:**The Steve FRD Award is granted on annual basis to a member in good standing of AJCOP, providing a grant of up to \$1,000 towards the costs for attending a professional enrichment conference or seminar under Jewish or non-Jewish auspices that will strengthen your skills in the area of financial resource development.

**RECOGNITION:** The recipient will be publicly recognized at the AJCOP Annual Meeting and Awards Reception.

**HOW DO I APPLY:** Submit a two page double spaced essay on how your participation in this professional enrichment opportunity will strengthen your professional competence. Recipients will be required to write an article for the PROLOG about their experience.

**Send applications by email to: [Lou@AJCOP.ORG](mailto:Lou@AJCOP.ORG)  
Deadline: May 15, 2010**

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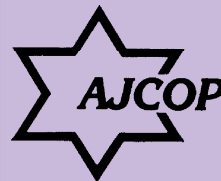
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(\* deceased)



**PRO LOG**

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**Deadline for  
Next Issue of  
The Prolog:  
May 15, 2010**

# See Israel as a Professional with Professionals Be an AJCOP 2010 Rodkin Fellow!

June 13 ~ June 24, 2010

## Program includes:

Airfare ~ Meals ~ Lodgings

Registration for Jewish Agency Meeting in Jerusalem

Professional Field Study with JAFI, JDC & other National Agencies

### Purpose:

To provide an opportunity to increase one's knowledge, experience and understanding of Israeli society and her social welfare system. The recipient must present a well articulated interest in participating in a 14 day Professional Development Experience in Israel that would be pertinent to enhancing his/her Jewish community organization skills, as well as, knowledge of Israeli society and its social welfare system.

### Components:

~Attendance at the Jewish Agency Meetings in Jerusalem in June  
~Field Study with JAFI  
~Field Study with JDC  
~Field Study with other National Agencies

### Eligibility:

The Bernard Rodkin Professional Development Israel Experience Fellowship will be granted to a select number of members in good standing of AJCOP (for at least 2 years) who currently work in a Federation or National Jewish Community Organization agency (or one of its Regional offices) in the United States or Canada, who have worked professionally in the field of Jewish Communal Service for at least 3 years.

### Objectives:

- To study the social, educational, health needs and issues confronting Israel;
- To learn about the complex nature of the Israeli social service, education and health care delivery systems; including programs undertaken in Israel by various North American organizations outside of the Jewish Agency system and which may be funded by resources outside of the UIA/Canada and /or JFNA systems.
- To be exposed to best-practices in project development, planning and research in regard to implementing model programs;
- To be exposed to national social policy and service delivery strategies;
- To be exposed to the role of voluntary agencies vis-à-vis the public sector and how specific voluntary agencies function;
- To learn about existing philanthropic partnerships with the Diaspora;
- To strengthen the participants Jewish knowledge.

### To Apply:

1. Eligible professionals must submit an essay on how this experience may enrich and strengthen their professional competence and Jewish background.
2. The applicant must also include a letter of nomination by the executive of the agency or the lay president if applicant is an executive and a copy of their curriculum vita.
3. Recipients will be required to write a detailed article for the ProLog and/or The Journal of Jewish Communal Service, and to make a presentation to his/her agency colleagues at an AJCOP regional or national meeting.
4. Agency must contribute \$500 toward the program.

Submit Application to:

Louis B. Solomon, Executive Director AJCOP

Lou@ajcop.org

**Deadline for applications to be considered in 2010:  
April 26, 2010**

## AJCOP 8th Annual Retirees' Reunion

*AJCOP held its 8<sup>th</sup> Annual Retirees' Reunion Luncheon in Boca Raton February 10, 2010, co-chaired by Murray Schneier and Norman Schimelman. Dr. Luis Fleischman, Executive Director, Jewish Community Relations Council, Jewish Federation of Palm Beach County, spoke on the topic, "An Evaluation of Jewish Politics in the Last Decade" and Bill Bernstein, President & CEO of the Jewish Federation of South Palm Beach County and past president of AJCOP brought the group up to date on what is happening in the Jewish Federation system. Check out the photo below to see who you have had the privilege of working with and learning from in years past.*



*(L-R) Lowell Lander, Ruth Kirschner, Bob Pearlman, Bob Hiller, Marty Waxman, Edith Steindler, Elliot Burns, Lou Solomon, Bob Tropp, Joel Telles, Don Gartner, Joel Daner, Jane Berkey, Norman Schimelman, Don Cooper, Murray Schneier and Dick Jacobs.*



*Norm Schimelman, Lou Solomon and Murray Schneier. Norm and Murray were two of the original chairs of this great program which they began with Bob Kerbel and Joel Telles (picture on right) 8 years ago.*



*Bob Hiller and Bob Pearlman*



*Don Gartner and Norm Schimelman*



*Edith Steindler and Ruth Kirschner*



*Joel Daner and Dick Jacobs first worked together in 1974.*

**It's always  
a great time  
when colleagues  
get together!**



*Marty Waxman and Lowell Lander*



*Lou Solomon*  
AJCOP Executive Director

## *An AJCOP Update from the President & Exec*

In his recent article, “A Call for a National Jewish Conversation”, (<http://ejewishphilanthropy.com/acall-for-a-national-jewish-conversation/>), Steven Windmueller, Dean of the Los Angeles campus of Hebrew Union College-Jewish Institute of Religion and holds the Rabbi Alfred Gottschalk Chair in Jewish Communal Service, stated: “A crisis of profound proportions is confronting the American Jewish community. Facing serious economic challenges, dealing with a rising concern over the viability and vitality of significant numbers of Jewish

institutions, in part brought on by rapidly changing demographic and social patterns and a national crisis in leadership, and confronting worldwide concerns over anti-Semitism and anti-Israel policies and actions, there needs to be a national conversation on the American Jewish future. In the context of an emerging 21st century model, Jewish life will be governed and framed around several core principles. First, old notions of institutional turf no longer apply, as no one owns “the” Jewish response to our communal future. As a result of the rapidly changing picture of who American Jews are and what they represent, there will need to emerge a different type of Jewish marketplace; such an environment must be seen as transparent and committed to experimentation and innovation. What will we “brand” as Jewish and how as a community do we compete in the marketplace of ideas and causes represent the types of challenges that will need to be addressed? A conversation among leaders is needed to re-imagine and help re-direct the institutional priorities for American Judaism. The financial and organizational infrastructure of Jewish life requires a thoughtful and candid reconsideration of institutional priorities and structures. At a time of diminishing fiscal resources and competing institutional threats and opportunities, communal and reli-



*Alan Engel*  
AJCOP President

gious bodies must re-think the issues of governance, leadership, and financial sustainability.”

In recent months, the Board of Directors of AJCOP has also been having discussions about the future of the organization and the changing field of Jewish Communal Service and how AJCOP can become a more viable and effective professional association. We have had serious conversations about how we can best continue to serve the field given the vast changes in the economic environment and make-up of communal professionals in general. The leadership has expressed concern that our current business model may no longer be financially and programmatically sustainable.

Based on these discussions, we have appointed a subcommittee of Past President Danny Allen, Jay Rubin, Alan Engel and Lou Solomon to explore potential collaborative partners that will help us move forward into the 21<sup>st</sup> century. Our goal is to enhance our services to our profession and to develop a business model that will enable us to generate appropriate financial resources to meet today’s agendas and one that will promote the role of the professional and enable us to be recognized with the status we so richly deserve.

Linda and Marlene join us in wishing you a very happy and healthy Pesach surrounded by family and friends. May Eliyahu visit your seder and drink your wine, and may the dog eat all of the matza crumbs.

*Alan*

*Lou*

## Estate Planning is not Just for the Rich and Famous

If you're like most people, you think estate planning is only for the wealthy. The truth is that everyone — regardless of how much money they have — needs an estate plan. Here are a few frequently asked questions about estate planning, along with the answers that may help you better understand this subject:

### What is an estate plan?

An estate plan is a program for the management and distribution of your assets upon your death, as well as instructions for handling your affairs should you become unable to do so while you are still alive. Your estate plan should include a will and/or a revocable living trust as well as updated beneficiary designations for your 401(k), Individual Retirement Account, savings bonds and life insurance policies. Both a durable power of attorney and a health care power of attorney should also be created. Your Financial Advisor can help you work out the details of your plan and can also help keep it up-to-date.

### Why do you need an estate plan?

An estate plan can not only reduce the taxes your heirs must pay on assets they receive from your estate, but can also ensure that your accumulated wealth will go to the individuals that you intend to receive it. In addition, an estate plan can avoid probate proceedings, an often long and expensive process that can open your financial matters to the public.

### What is the difference between a will and a revocable living trust?

Basically, a will is a legal document that directs how your assets will be distributed among family members, charities or others upon your death. It is important to update a will periodically to reflect any material or personal changes in your life.

A revocable living trust (RLT) is an entity, like a corporation, that holds and owns your assets, while you are alive and continues to hold your assets after your death. Like a will, the RLT directs how your assets will be distributed at your death, but because ownership does not change at your death, it can do so without the expense, delay or publicity of probate court. A revocable living trust gives a trustee the right to make decisions for you if you become incapacitated while a will has no effect until your death.

### What is a durable power of attorney?

Whether you create a simple will or a revocable living trust, it is important to have a durable power of attorney. A durable power of attorney is a document that designates a person who can sign on your behalf and handle your financial matters in the event of your incapacity. A durable power of attorney becomes void at death.

Having a basic estate plan can help ease stresses on your family, especially during a difficult time. Your Financial Advisor, with the help of your tax and legal advisors, can help you take necessary steps today to ensure that your wishes are carried out and that you and your loved ones have the peace of mind you would want them to have.



*Jeffrey Liber*

*Jeffrey Liber, a longtime AJCOP member who worked in federations and with JNF, is a Certified Financial Planner and Senior Vice President, associated with the La Jolla, CA office of Wells Fargo Advisors as a Wealth Management Consultant. His work focuses on individual retirement and estate planning and investment management. He can be reached at 1-800-759-1045.*



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## Passing It On.... by Marcia Bronstein

Modern personal development theory examines human development and concludes that it is the 'nature and nurture' elements that determine who we are and how we behave. It is a lifelong process beginning with 'nature'. Our 'nature' elements are everything we bring into this world: from our genetic make-up, our conception, up until our birth. After we are born, the 'nurture' process begins which includes influences we encounter that affect us such as our environmental influences and behavioral conditioning by others.

Throughout these stages of personal development (including brain, motor, cognitive, social, and development of self concept and basic trust) and perhaps most importantly, our emotional development forms. This influence of human development factors on people and their response to change, cope and grow is considerable.

For me, the journey in life is comprised of searching for the perfect balancing act of the past, present and future. I subscribe to the theory of integrated professional/personal lifestyles as the path to sanity. Through that, I honor those who have impacted my life and planted me on my path. Living day to day and planting those seeds for my children ensures that they will bloom on their journeys.

As we approach the Pesach holiday, the spring of renewal, let us remember that the going out of Egypt and the journey from slavery to freedom, was the beginning of all our journeys... Hag Sameach.

### *The Blessings of a Wooden Spoon*

Son, do you know what this is?

Yes, it's a spoon.

Right!

But it is also your legacy.

My legacy?

Yes, this spoon which belonged to Grandma Rose.

A spoon she used to lovingly stir soup, make challah, and baste the Shabbat chicken.

A spoon which was used to bake and cook everything she made daily from scratch.

Do you know how old this spoon is son?

The answer ~ a shrug.

This spoon is over 100 years old and I can still remember Grandma Rose cooking with it.

She brought this spoon with her from Russia, used this to provide for her family.

She would have wanted you to have it.

Why is this special?

When I was younger I would look forward to spending the day with grandma.

We cleaned; cooked, sewed and baked ~ I stirred many items with this spoon.

Then we would go outside for fresh air and take a walk ~she would walk fast.

With purpose; and it was so hard to keep up with her.

Grandma Rose's family sent her off; away from Russia as a child of 13.  
Alone, she made her way past many obstacles and finally arrived in the US;

She worked as a seamstress in the sweat shops of the Lower Eastside.

She dreamed the American dream.

Grandma thought that nothing was impossible with hard work.

She taught us that when you are young you should always want more.

She worked hard to achieved and succeed and

She motivated us all to do the same.

Grandma Rose was fun; she always made time to talk and to listen.  
Nothing was too much ~worked full time in her store and full time at home.  
No washing machine, dishwasher, color TV nor did she ever travel by plane.

Still, she led a full life and authentic life as a righteous woman.

So, when I am gone and no longer using this spoon;

I bequeath it to you.

It's your legacy, your connection to the grandmother you were named in memory of;

And it will be your job son, to share the blessings of this wooden spoon.



Marcia Bronstein

Marcia Bronstein is an AJCOP Vice President, Director of Development for the American Jewish Committee, Philadelphia and a member of Congregation Adath Jeshurun in Elkins Park. She has been married to Eric Salmansohn for 20 years and has two children, Ross and Lia. Marcia writes about the integration and assimilation of our professional and personal lives.

*P.S. I have heard from many folks who read the personal essays in Prologue about how they have experienced similar issues or can relate to the article etc. So, I invite everyone to write, to share and to connect on issues. Email me at [bronsteinm@ajc.org](mailto:bronsteinm@ajc.org). Share your journeys.*

*The Crocus in the Geranium Pot*

by Marcia Bronstein

After a week of frost  
 It was dug it up and brought inside  
 The beautiful pink geranium which gave so much joy  
 Shrinking in the cold, buried under fall leaves

At first, it shriveled even more  
 Its leaves turned brown and wilted  
 A mistake I thought  
 It was time to let the annual just be

But soon, the leaves perked up;  
 The earth softened in the flower pot  
 As the geranium adjusted  
 The crowd of houseplants welcomed the newcomer

One winter day shortly after a huge snow storm  
 As the pants received their weekly water,  
 A series of green stems sprouted beckoned from within  
 the flower pot  
 To my delight I realized that crocus bulbs must have  
 been in the geranium soil

How lovely to see the stems pop through the earth  
 A sign that spring is almost within reach  
 So often we see the crocus peeping through the snow  
 A sign that nature is once again an ally

The promise of a new spring amidst the old winter  
 A thrust to appreciate the awe  
 The innovative bulb making its way towards the sun  
 Waiting for the chance to burst into bloom

Like the bulb, I try to realign myself with reality checks  
 Forcing myself to be back in balance  
 Thankful for the dormancy which ultimately propels the  
 self to a higher level  
 Making the idealized self become the realized self

*The Why?*

by Marcia Bronstein

The alarm goes off at 5:00 a.m.  
 I am already awake and make my way into the kitchen  
 The tasks await  
 And I begin the day as I begin every day

Fold yesterday's newspaper and put it in the trash  
 Clean the crumbs off the table  
 Put away assorted pantry items  
 Let the dog out  
 Feed the dog

Refill the pitcher with water  
 Take synthroid and prilosec  
 Put a load into the washer  
 Put the wet clothes into the dryer

Empty the trash bucket and insert a new bag  
 Check personal email; check work email  
 Write list of things that need attention today  
 Take shower

At 6:00 wake up kids  
 Make lunches  
 Dry hair  
 Get dressed  
 Run out to curb for paper  
 Prepare items for dinner

Why I think am I the only one who can fill the pitcher  
 and watch the cascading water drip through the filter inside...  
 Why am I the only one who feeds the dog?  
 Takes out the trash? Makes the lunch...  
 Why am I the one who does the laundry?  
 Why do I do all of these things before 5:30 am?

Its not about what you do, its about what you believe about what you do...  
 I have acquired a new knowing...  
 I am thankful that I can do these things and  
 each task brings me closer to what is on the way...  
 I feel gratitude and freedom...Peace

Oh I do not!  
 I scream to the kids to get up before they miss the bus,  
 grab my stuff for the office and head out the door...  
 The life of a mom!

**AJCOP ENDOWMENT FUNDS**

**BEN MANDELKORN FUND:** Income used to support various AJCOP projects.

**SAM HATOW FUND:** Income used to sponsor annual Sam Hatow Lecture at the AJCOP Annual Meeting.

**ARTHUR ROSICHAN FUND:** Income used to sponsor "Retiree of the Year Award" or other programs related to retirees.

**LOUIS & MARLENE SOLOMON FUND:** undesignated

**NORMAN EDELL FELLOWSHIP FUND:** Income used to send one AJCOP young professional from a small/intermediate agency to experience the General Assembly for the 1st time each year.

**Bernard Rodkin Israel Experience Fund:** Income used to send an AJCOP professional to a 2-3 week Professional Development Experience in Israel pertinent to enhancing Jewish community organization skills.

Donations may be made to these AJCOP Funds for any occasion.

Send to: 14619 Horseshoe Trace, Wellington, FL 33414.

## **We Thought You'd Like to Know**

*This column is designed for your simchas and lifecycle events that you would like to share with your AJCOP colleagues. Please share news of awards or special recognitions, births, marriages, new appointments, promotions and retirements. We would also like to be informed of deaths of colleagues, retirees or family members so that condolences can be sent. All notices will be published quarterly in Pro Log. Please email material to Lou@ajcop.org or mail to Lou Solomon, Executive Director, at AJCOP, 14619 Horseshoe Trace, Wellington, FL 33414.*

### **Mazel Tov to:**

**Maureen Kamen Wise** and her husband, **Murray**, proudly announce the engagement of their daughter **Tracey Wise** to **Marc Finkelstein**. The couple plan to wed on November 14 in Costa Mesa, California. Three generations of the Kamen-Wise family have been actively involved in UJA-Federation. Maureen formerly held several administrative positions at the Rockland County Federation and now directs the Ewa & Dan Abraham Project for the Palm Beach County Federation. She is the daughter of the late **Murray Kamen**, one of National UJA's original field representatives. Murray coordinated community campaigns across the United States for 40 years, before retiring to Florida and volunteering with the Palm Beach Jewish community. Carrying on the family tradition, Tracey has been an active member of the Young Leadership Entertainment Division of the Los Angeles Federation for several years.

**Josh Davidson** on being accepted to the University of Wisconsin-Madison School of Social Work where he will begin his studies in September. UW-Madison's graduate social work program is rated as one of the top five in the country.

**Debby Barton Grant** on the fifth anniversary of serving as Executive Director of the Jewish Federation of St. Joseph Valley (South Bend, IN)

**Molly Fitterman** on celebrating her 100th birthday in St. Louis. Molly is the wife of our colleague Bob Fitterman (z'l).

### **Births:**

**Elana (Paru) and Michael Spevack** announced the birth of **Noa Iris Spevack** on Shabbat morning (1 AM) Feb. 6, 2010 weighing in at 7 lbs. 1 oz and 20 ½ inches long. Baby, Mother and Father are doing well. The grandparents, **Marden and Joan Paru** and Harold and Harriet Spevack are enveloped in joy and simcha. There will be a simchat bat/ baby naming on Sunday Morning, 11:00 AM April 25<sup>th</sup> at Temple Beth Elohim in Brooklyn where Elana serves as the Executive Director.

### **Upcoming Retirements:**

**Maureen Kamen Wise** has announced her plan to retire as Director of the Abraham Project of the Jewish Federation of Palm Beach County in June 2010.

**Gloria Schwartz** has announced her plan to retire in August 2010, after 20 years of service as Executive Director of the Springfield Jewish Community.

**Steven Morrison** has announced his plan to retire in December 2010 as Executive Director of the Madison Jewish Community Council.

**Steven Turner** has announced his plan to retire in December 2010 as Executive Director of the Columbia Jewish Federation/JCC.

### **New Appointments:**

**Dr. Misha Galperin** will be the first Director of Global Public Affairs and Financial Resource Development for the Jewish Agency for Israel in July 2010.

### **Condolences to:**

**Bernie & Linda Cohen** on the recent death of their beloved father, **Mel Cohen**.

**Jeff Gubitz** on the recent death of his beloved mother, **Betty Barton Gubitz**.

**Steven Rakitt** on the recent death of his beloved father, **Martin Rakitt**.

### **Refuah Shleimah**

*We wish our dear friend and mentor Ruby Bubis  
a refuah sheleimah min hashamayim.*

*Know that you and your renewed good health and strength are in our hearts and prayers.*

*Good wishes for Ruby can be emailed to: [hpearson@huc.edu](mailto:hpearson@huc.edu)*

**Deaths:**

**Martin S. Rakitt** of Sarasota died on March 5, 2010. He was 92 years old. Born August 30, 1917 in Newark, NJ, Marty served in the Army during WW II and was stationed in the Pacific where he entertained thousands of troops as a musician and comedian. After the war, he took a job as a fundraiser with United Jewish Appeal of Greater NY. The following year, he began a long career with the UJA of Essex County (later known as the Jewish Community Federation of MetroWest, NJ). Marty was the Campaign Director and then the Director of the Jewish Community Foundation. Over his 45-year career with the MetroWest Federation, he raised hundreds of millions of dollars for social service and educational causes throughout the world. As volunteers, Marty and Arlene were among the founding families of Temple Beth Tikvah in Wayne, NJ, where Marty served as its first president. They lived in Wayne for 41 years before moving to Sarasota in 1995, where he continued to volunteer with the Sarasota Jewish Federation and Kobernick-Anchin Pavillion. **He is survived by his wife of nearly 67 years, Arlene (Scher) Rakitt, sons and daughters-in-law Larry and Sandy Rakitt of Florham Park, NJ and Steven and Karen Rakitt of Marietta, GA, seven grandchildren and four great-grandchildren.** Graveside services were held at the Passaic Independent Hebrew Benevolent Association Cemetery in Rochelle Park, NJ on March 8, 2010. Contributions be may be made to the charity of your choice.

**Melvin S. Cohen**, formerly of Worcester and most recently a resident of Linwood, N.J., died in January. He was 94. Cohen was the executive director of the Worcester Jewish Federation for 26 years until his retirement on July 15, 1981. In this capacity, he was responsible for raising and distributing charitable funds for more than 50 local, national and international nonprofit organizations, including the United Jewish Appeal, United Way and others. During his tenure, he oversaw a capital campaign that resulted in the construction of the Jewish Community Center on Salisbury Street and the Jewish Home for the Aged. He also was active in the leadership of a number of community and civic organizations. He chaired committees, held office and was a board member of the first Worcester Community Action Council Anti-Poverty Program and the City Manager's first Advisory Commission on Human Rights; served on the United Way's Planning Council and several of its committees; was a member of the National Conference of Christians and Jews (NCCJ), Worcester County Chapter; and was a teacher and board member at Temple Emanuel, Worcester. Cohen also was active in a number of professional associations on a local and national level. He was former conference chairman of the National Association of Jewish Community Organization Personnel and served on its board of trustees. He was chairman of the National Association of Social Workers Massachusetts State Council of NASW Chapters and chaired the Central Massachusetts NASW Chapter. He was a member of the Professional Review Team of the Council of Jewish Federations, New York City, and served on a number of CJF committees. He served on the American Joint Distribution Committee's Professional Advisory Committee on Overseas Programs, on national and regional bodies of the United Jewish Appeal, and on the Hornstein Program in Jewish Communal Service Advisory Committee at Brandeis University. Over the course of his career, he taught in a number of capacities. He was a field instructor at Brandeis University, served in similar roles with Yeshiva University of New York City and the University of Connecticut, and lectured at several schools of social work in New England. Until fairly recently, he was an instructor for Brandeis University's Women's Committee, Atlantic City Chapter. Cohen received many professional honors. At the celebration of Israel's 50th anniversary in Jerusalem in 1998, he received the Retiree of the Year Award from the Association of Jewish Communal Professionals. In 1982, he received the Brotherhood Award from NCCJ. In 1981, after Israel normalized relations with Jordan, his was one of two small groups allowed to cross into Petra, Jordan, on horseback. After retiring, he worked for 12 years as the New England regional consultant for CJF in New York City, and later was a volunteer for the Jewish Federation of Atlantic and Cape May Counties' Campaign. Cohen received a bachelor's degree in education and a master's of arts degree, both from Boston University. Following active service in the U.S. Third Army during World War II, he received a certificate from the University of Nancy in France after completion of a course of studies in modern French literature offered through the U.S. Armed Forces University Program. In the European theater, Cohen, as a member of the 65th Infantry Division, the so-called "Spearhead Division" for General Patton's Third Army, crossed the Rhine and Isar rivers in 1945 and made contact with the advancing Soviet Army in the vicinity of Strenberg, Germany. His platoon liberated a concentration camp during its lighting campaign across Europe. **Mel is survived by Nelson and Adele Kern (brother and sister-in-law); Linda and Bernie Cohen, Roz and Fredric Cohen, Ruth and Gerald Cohen, Donald Cohen-deceased, (children); (plus grand and great grand children).** Messages can be sent to: Bernie Cohen, 1704 Franklin Blvd., Linwood, NJ, 08221. Phone: 609-226-7064 Email: [Berniecohen@comcast.net](mailto:Berniecohen@comcast.net). Donations may be sent to: Donald Cohen Memorial Fund, C/O of the Foundation, Jewish Federation of Atlantic and Cape May Counties, 501 Jerome Ave., Margate, NJ 08402

***Our email address has changed! If AJCOP is in your address book, please make the change with us.***

***Our new Address is: [Lou@ajcop.org](mailto:Lou@ajcop.org)***

***We know it looks the same to us, but not to the computer. So delete the old entry completely and then put in the new one: [Lou@ajcop.org](mailto:Lou@ajcop.org).***

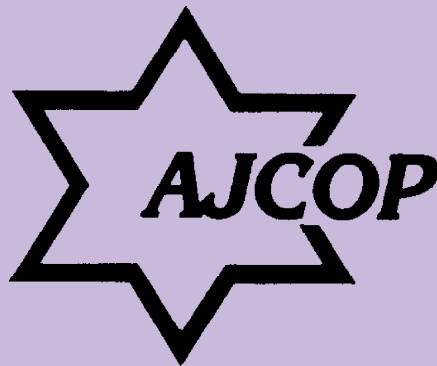
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**Association of  
Jewish  
Community  
Organization  
Professionals**

*Welcome to AJCOP. Enter by clicking on the area to the left.*

***Our website exists to better serve you, our members.***

***There are useful links to information you,  
the Jewish Professional, use on a daily basis.***

**Log on and get your password today!**

***AJCOP National Job Bank located in  
Members Only section of website.***

# Dear Colleague: Renew Your AJCOP Membership Today!

## 2009/10 AJCOP Membership Renewal



Please fill out form and send with remittance to:

**AJCOP**  
 14619 Horseshoe Trace  
 Wellington, FL 33414

Amount Enclosed

Name \_\_\_\_\_  
 Nickname \_\_\_\_\_  
 Job Title \_\_\_\_\_  
 Organization \_\_\_\_\_  
 Work Address \_\_\_\_\_  
 City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Home Address \_\_\_\_\_  
 City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Business Telephone: ( ) \_\_\_\_\_ - \_\_\_\_\_

Home Telephone: ( ) \_\_\_\_\_ - \_\_\_\_\_

FAX: ( ) \_\_\_\_\_ - \_\_\_\_\_

E-Mail:  
 (Office) \_\_\_\_\_ (Home) \_\_\_\_\_

I would like AJCOP to use my  
 \_\_\_ Business Address/phone \_\_\_ Home Address/phone

*Please check salary range and circle amount which applies to you.*

Salary Range	Regular	Sustaining
___ A. \$200,000 and Over	\$250	\$300
___ B. \$150,000-\$199,999	\$225	\$275
___ C. \$100,000-\$149,999	\$200	\$250
___ D. \$75,000-\$99,999	\$150	\$175
___ E. \$50,000-\$74,999	\$100	\$125
___ F. \$25,000-\$49,999	\$ 54	\$ 72
___ G. \$24,999 and under	\$ 36	\$ 54
___ H. Associate	\$ 54	\$ 72
___ I. Age 30-35	\$ 54	\$ 72
___ J. Under Age 30	\$ 36	\$ 54
___ K. Retirees (unsalaried)	\$ 36	\$ 54
___ L. Unemployed	\$ 36	\$ 54
___ M. Students	\$ 18	----

### Introductory Offer: For New Members Only:

Regular	Sustaining
\$145	\$170
\$135	\$158
\$120	\$145
\$ 95	\$108
\$ 70	\$ 85
\$ 37	\$ 46
\$ 28	\$ 37
\$ 37	\$ 46
\$ 37	\$ 46
\$ 28	\$ 37
\$ 28	\$ 37
\$ 28	\$ 37
\$ 28	---

## AJCOP now accepts Credit Cards!

To Pay by Credit Card please fill out the following as well and fax to (561) 798-0358.

Type of credit card: \_\_\_ Mastercard \_\_\_ Visa  
 Cardholder name as it appears on card: \_\_\_\_\_  
 Cardholder home address: \_\_\_\_\_  
 Credit Card Number: \_\_\_\_\_  
 Expiration Date: \_\_\_\_\_  
 Amount: \_\_\_\_\_  
 Cardholder's Signature: \_\_\_\_\_

Special Billing Instructions:

## The Benefits and Values of Your AJCOP Membership

### Chaver/Mentoring Program

This formal mentoring program is designed to provide the ongoing assistance of seasoned professionals, who can be called to seek personal guidance, on a confidential mutually agreed upon scheduled basis, related to professional or personal issues. All mentors and mentees are interviewed to determine the most appropriate match. If you wish to become a mentor or a mentee, please call Lou Solomon at the AJCOP Hot Line at (561) 795-4853 or download the forms from our website, [www.ajcop.org](http://www.ajcop.org) "Chaver/Mentoring".

### AJCOP International Job Bank

This on-line service provides information on employment opportunities with national and international agencies that is not readily available through normal channels. The Job Bank also posts thumbnail sketches of members seeking positions. The AJCOP Job Bank is available and continuously updated on-line at [www.ajcop.org](http://www.ajcop.org) under "Members Only". Log in and request a password. For further information on the Job Bank, please call the AJCOP Office.

### Professional Development Grants

AJCOP provides professional development grants to members through the following endowment funds: The Norman Edell Scholarship for first time attendance at a General Assembly; The Steve FRD Award for attendance at a FRD conference; and the Bernard Rodkin Israel Experience Award for an in-depth study experience in Israel. For application requirements, please contact the AJCOP Office, or check our website, [www.ajcop.org](http://www.ajcop.org) and select "Opportunities".

### Membership in JCSA

AJCOP provides your membership in our national professional body, the Jewish Communal Service Association. Through AJCOP, all of the programs, services and publications of JCSA are available to you.

### Leadership Opportunities

Members are given opportunities to assume leadership roles. The following committees provide opportunities for involvement: Awards, Membership, Professional Development, Retirement, Regional Meetings, Endowments, Women's Advancement, Young Professionals and Computer Technology for Professionals.

### Insurance Programs

Opportunities for good values in purchasing life insurance, disability insurance, tax-sheltered annuities, long-term care insurance and insurance counseling is provided by your membership.

### Professional Advancement & Development

Opportunities to participate in national conferences, regional meetings, national committees, contacts with other professionals in the field and related fields. AJCOP provides subsidies for teaching resources and covers some of the administrative costs for this effort. Special programs are offered at regional meetings and institutes, and at annual conferences to improve skills of professionals.

### AJCOP Website

Check out our website, [www.ajcop.org](http://www.ajcop.org). We are constantly updating the site to keep you informed of upcoming AJCOP events, membership lifecycle events, jobs, discussion areas, articles by members of interest to us all and links to other Jewish organizations. Apply for your password today, so you can keep up with what's happening in the field.

### Professional Standards & Guidelines

Establishment of guidelines and standards for personnel practices and benefits, code of ethics and retirement goals. For a copy of these guidelines, please call the AJCOP Hot Line or log on to [www.ajcop.org](http://www.ajcop.org) and select Code of Ethics.

### Publications

As a member of AJCOP, you will receive the *AJCOP Prolog* and various online articles and papers published by AJCOP members. Should an AJCOP member desire to submit an article for publication, please send it by email to [Lou@ajcop.org](mailto:Lou@ajcop.org).

### Recognition

Annual awards for individual professional achievement are given such as the Mandelkorn Distinguished Service Award and the Rosichan Retiree of the Year Award. 2009 winners include William Bernstein, Mandelkorn Distinguished Service Awardee and Josh Davidson Edell Fellow.

### Networking Opportunities

Share your ideas, successes and learning experiences with other colleagues and young professionals through the Prolog and discussion areas of our website. Contact [marlene@ajcop.org](mailto:marlene@ajcop.org) for a password.

### Retirees

The Association is available for pre-retirement counseling.

*Your AJCOP membership  
is a tangible and visible sign  
of your association with a group that  
promotes Tikkun Olam in our country  
and advances the  
visibility and status of our profession.*

**AJCOP Hotline:  
(561) 795-4853**

Ask for Lou Solomon, Exec.  
Lou can be reached days at:  
(561) 242-6642

**Visit our website:  
[www.ajcop.org](http://www.ajcop.org)**